

# TOP MARKS

Highly satisfied  
with APplus

## The conclusion of the study

“Of the more widely used solutions in the medium-sized segment particularly APplus is very well positioned.”

## Reasons for this positive result

What our customers appreciate about APplus:

- Functionality
- Performance
- User-friendliness
- Flexibility
- Stability
- Reliability in daily use



applus-erp.com

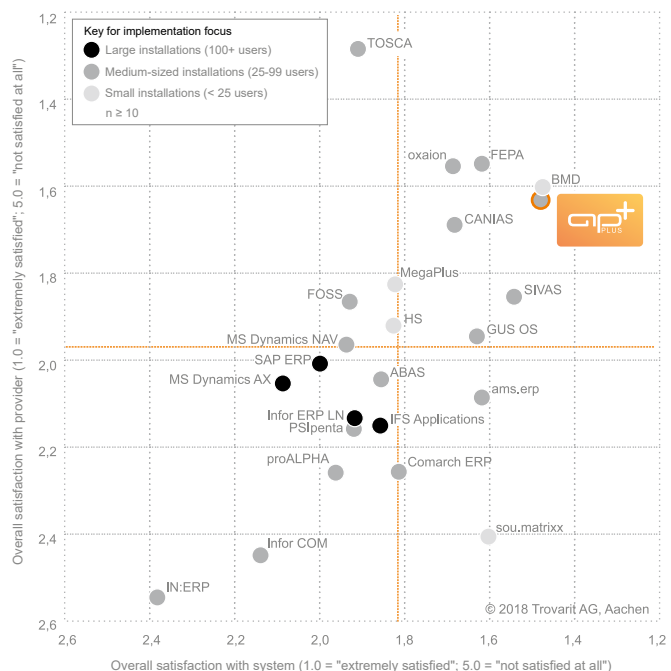


trovarit

## APplus scores points with high levels of user satisfaction

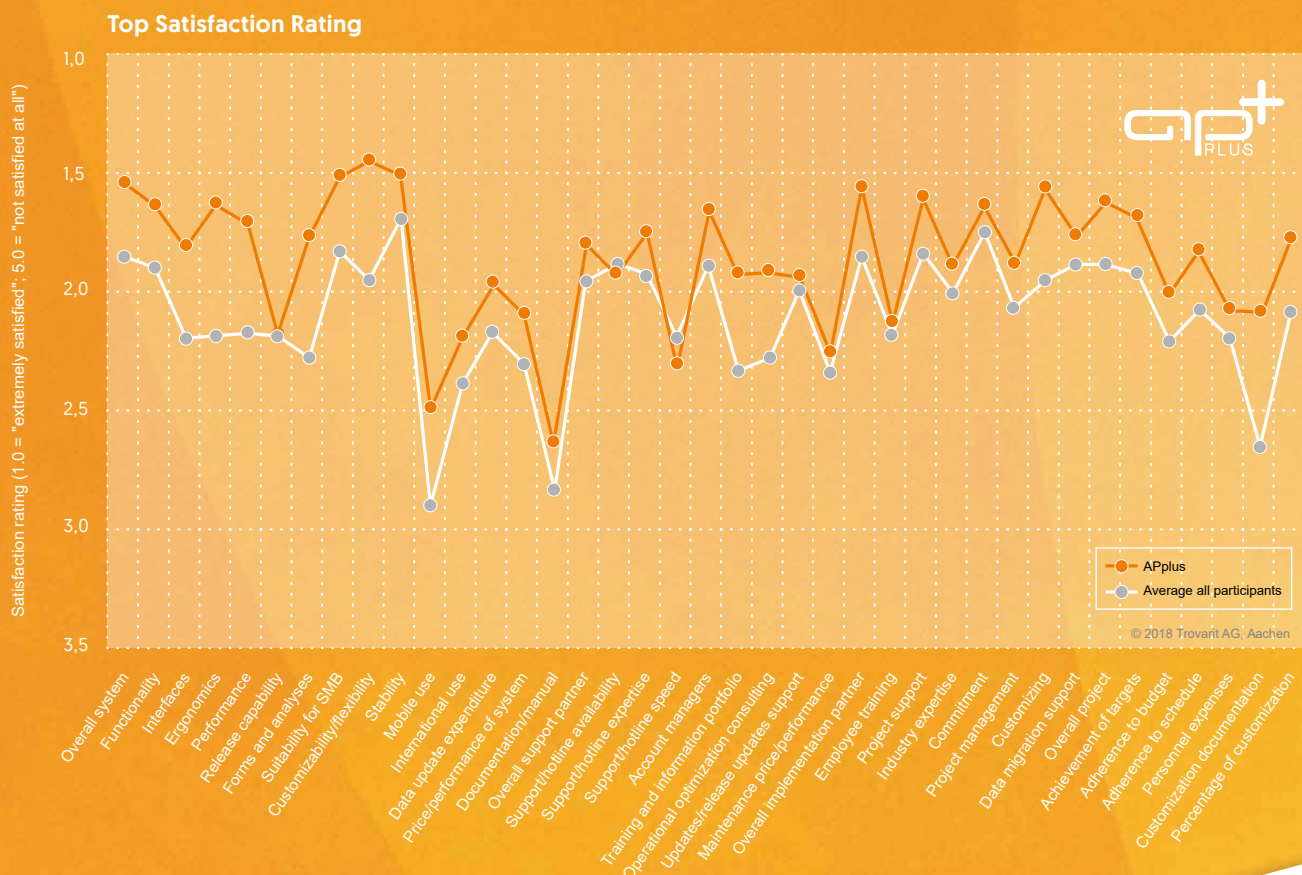
Systems in satisfaction portfolio “Overall user satisfaction”

Peer group “Medium-sized companies” (100-499 employees)



For the third time in a row, our customers have awarded us top marks for their satisfaction with APplus. In comparison to the very high level of the last study of 2016, our solution could once again improve the ratings in the category “Overall satisfaction with the system”. **Thus APplus achieves once more one of the top positions among the well-established solutions for medium-sized installations.**

# APplus. WELL ABOVE AVERAGE.



## The Trovarit Study

We are committed to you.

It's not just our solution that scores highly with our customers. We also make an impression as an implementation and project partner. Through partnership-based consulting and support at every stage in the project. Those surveyed awarded top marks for the criteria "Customizing", "Support in the Project" and "Commitment".

### What's behind this?

- Around 2,200 evaluations
- CEOs, IT managers and ERP specialists
- European companies from all sectors and sizes
- 39 criteria

### No "nasty surprises"

Our solution offers you constantly high quality. In all areas. Whereas the survey cites categories such as mobility, forms and reports and customizing documents as those aspects where users often encounter "nasty surprises", APplus stands out with very high levels of satisfaction here, too: Our solution came off with half a mark better than the average of the systems examined.

# The ERP of the future – already in use today

Digitization, Industry 4.0, artificial intelligence – the changes underway in the ERP industry are enormous. In order to manage increasing data volumes in the networked age, business solutions have to be tailored down to their very core to meet the high performance requirements of this networked age. They also need to offer users the performance and stability they need when implementing their digital processes.

## Performance and stability for the digital age

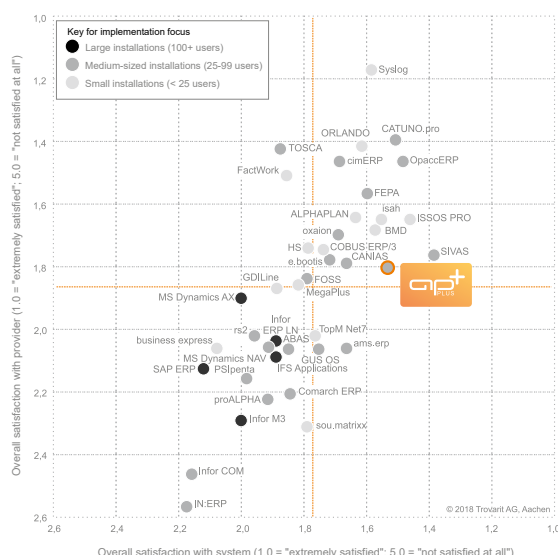
Performance and reliability are precisely among the strengths of APplus – as the current survey shows. On the assessment scale from 1 to 5 [1 = “very good”, 5 = “poor”], APplus users awarded top marks to its stability (1.5) and performance (1.7), as well as its customizability and flexibility (1.4), ergonomics (1.6), and functionality (1.6).

“Networked technology is opening up entirely new, unimagined ways for users to increase their efficiency and productivity. So they can actually benefit from this in practice, however, a stable, solid ERP basis is essential – and that’s exactly what we provide with APplus.”

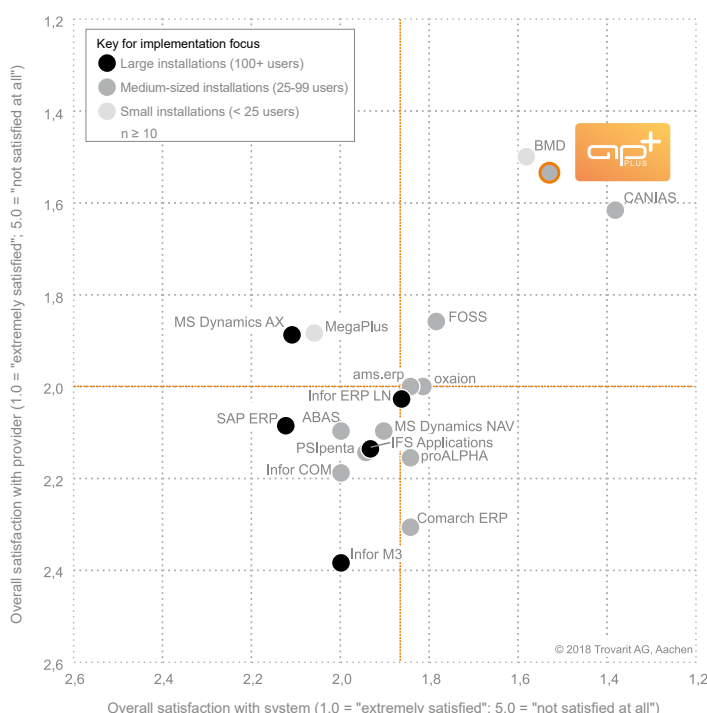
Markus Haller, CEO of Asseco Solutions

## Completely satisfied.

“Overall satisfaction” [customer basis]



Systems in satisfaction portfolio “Overall satisfaction”  
Peer group “Upper Midmarket & Larger” [250-5.000+ employees]



# 8 good reasons for APplus

## Maximize your success.

Not your efforts.

With APplus, you keep control over your business processes: in a profit-oriented way and tailored to the very individual requirements of your medium-sized company.



1

### More transparency and a better overview

**APplus provides you with company-wide visibility. With just one click.** Extended links and dashboards turn APplus into an ERP system that is intuitive to use with all information clearly structured.

2

### Tailored to your needs

**APplus covers the requirements of producing SMEs. Better than anybody else.** Each sector has its own requirements for an ERP system. From vehicle construction to high-tech companies, APplus meets all individual requirements.

3

### Open for expansion

**APplus adapts to your current needs. And it can grow with you if you wish.** Contemporary ERP software can flexibly adapt to new processes and circumstances. The modular structure of APplus ensures permanent efficiency at all levels.

4

### Low implementation effort

**APplus helps you get the best from your processes. Right from the start.** If you decide in favor of APplus as an ERP system for your company, you will receive all services from a single source, from the definition of your requirements through the implementation and employee training.

5

### Focus is placed on users

**APplus has been well accepted by your employees. In production, administration or IT.** An ERP system has to be intuitive to use and an efficient solution for everyone. The portal and workflow concept of APplus with its many individual configuration features ensures this.

6

### Process-oriented user guidance

**APplus helps you to find your way around. In every phase of the process.** The new APplus has been completely revised in terms of operation, workflow and scope of work, and has a new graphical interface. This guarantees that you will become quickly adjusted to it and – most importantly – will enjoy using our ERP system.

7

### Forward-looking technology

**You're on the safe side with APplus. Today as much as tomorrow.** APplus is a pioneer in new standards in the field of ERP software as well as Microsoft standards and products, since the latest technology trends are adopted at an early stage and are optimally integrated. With APplus, you already have today the ERP solution you need tomorrow.

8

### Mobile use

**Everything under control with APplus. Always and everywhere.** Desktop, smartphone, tablet PC – APplus provides customized information on any device, wherever you are. Unlike classic ERP solutions, the time spent on roll outs or upgrades can be eliminated meaning you can work productively any time, anywhere.



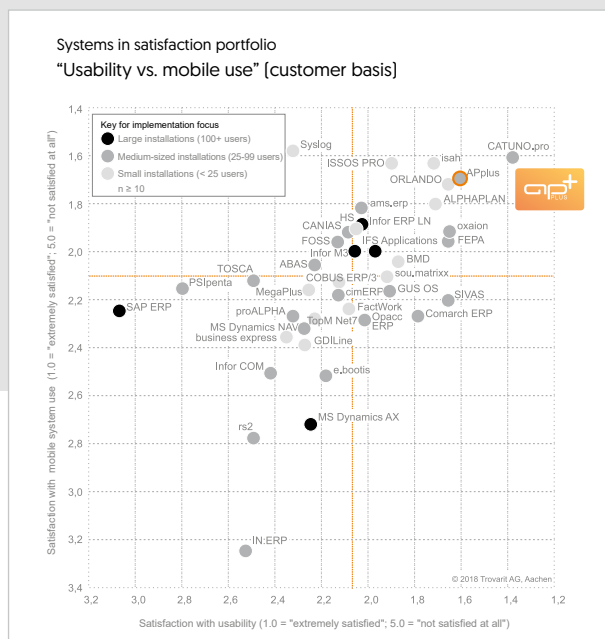
# Focus placed on the customer

Top ratings for ergonomics, mobility and performance.

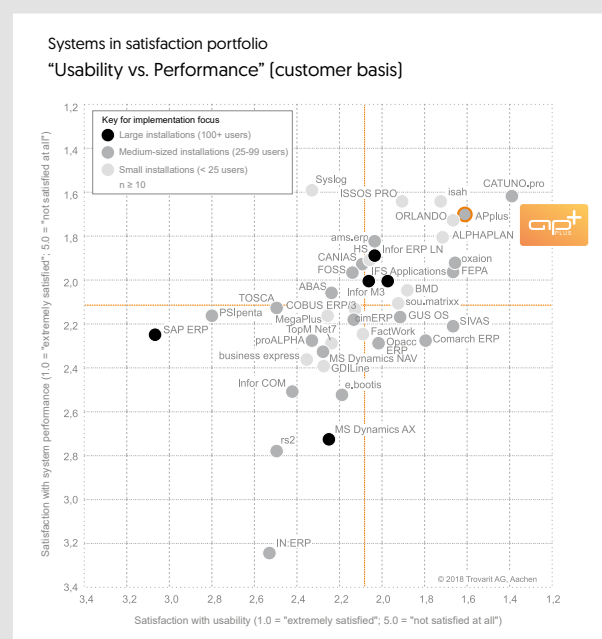
## Stay mobile!

As a completely web-based ERP solution, the mobile use of APplus is possible anytime and anywhere using a browser. For specific application scenarios, in addition we offer our customers several mobility apps that optimally support users in areas as warehouse management or service among other things.

## Satisfaction: Usability vs. Mobile Use



## Satisfaction: Usability vs. Performance



## ERP power for your processes

A good ERP product must offer its users the high performance that they quite simply need in today's modern business scenarios. To do this, we optimize our solutions continuously. Visible success: Compared to the previous Trovarit study, APplus could improve its ratings for performance and stability once again.

## Modern design for productive work

With its modern and appealing design, APplus ensures an attractive, intuitive user experience. The practice-oriented portal and workflow concept and the clearly structured user interface ensure that users can perform their daily tasks with the best possible efficiency.





## Asseco Solutions in figures.

-  810 employees
-  18 locations
-  7 countries
-  Over 1,730 APplus customers



## Asseco Solutions

### Expertise from five local markets

Asseco Solutions is an association of five technologically leading ERP providers within the Asseco Group. The pioneering and visionary company in the ERP sector has been offering the latest technologies in the area of leading business software for more than 25 years. For its customers, Asseco Solutions is therefore a competent partner for internet-based business software in the relevant countries.

### Business software for the future

Constant dialog with customers and prospective customers enables the company to actively deal with individual company-specific and industry-specific requirements, thereby staying consistently on the pulse of latest market developments. This corporate philosophy, which has become part of our everyday life, results in customized solutions for upper medium-sized companies in the mechanical engineering, plant engineering, and vehicle construction as well as automotive, series production, wholesale and services sectors.

Over 1,730 customers currently rely on the technologically leading and specialized ERP solution APplus. After all, Asseco Solutions speaks its customers' language. That's why it's the ideal partner for demonstrating optimization potentials, improving relevant processes, and increasing the long-term growth of its customers' companies.

### Traditional proximity to the customer – with the security of an international large corporation

Always reliable, always at eye level – with absolute investment security. Asseco Solutions operates as a part of the Asseco Group with over 23,000 employees as a technological leader of the future within one of Europe's most innovative and high-growth software groups. A medium-sized traditional company with the security of the sixth-largest IT provider in Europe.

The perfect combination for our customers' success.



### You will find Asseco Solutions at the following locations:

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